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IPHCA's Primary Health Purchasing Alliance (PHPA) is an arrangement that leverages the purchasing power of IPHCA members, allowing them to save money on products and services they already use.

Medical and dental supplies, payroll processing, patient communications, pharmaceuticals, transcription/dictation and more—PHPA currently features a growing portfolio of 27 nationally-recognized vendors.

IPHCA members can access products and services from affiliated vendors with no enrollment costs or volume requirements or limitations. To enroll, complete a simple **Group Purchasing Participation Agreement** form located at **www.iphca.org**.

For additional information, visit **www.iphca.org** or contact Adam Bruns (217) 541-7405 or **abruns@iphca.org**

Adkisson Search Consultants

Shannon McKay, Partner (309) 662-6185 shannon@adkissonconsultants.com www.adkissonconsultants.com

When you choose Adkisson Search Consultants as your recruitment partner, you're choosing experienced professionals who add a personal touch to a proven process. You're choosing the best the industry has to offer in terms of quality, service and reliability.

Adkisson Search Consultants listens to the market so they know what you want...and what you don't. You don't want to make hundreds of calls a day. You don't want to sort through mountains of unqualified CVs. What you do want are results, and Adkisson Search Consultants produce results! Adkisson will find quality candidates who are genuinely interested in your opportunity.

- Exclusivity to clients and do not recruit for your competition.
- 95 percent of searches have candidates whom have been made offers.
- They do not take searches they cannot fill.
- They are not "one size fits all."

Adkisson Search Consultants is interested in assisting IPHCA members with difficult recruitment needs and providing board education. Contact Adkisson to learn how they can start helping you today.



American MediConnect

Patrick Day, Business Development Executive (888) 922-4003

Patrick.Day@amac.com www.mediconnect.com

American MediConnect, the health care community's answering service choice, offers services across the country. Through efficient use of high-volume/high-speed "T-1" lines, toll-free numbers and sophisticated telephone/computer equipment, American MediConnect provides top-notch service at a reasonable cost, no matter where your practice is located. American MediConnect can improve patient-to-provider communications, as well as improve the medical provider's quality of life. Their people answer millions of calls annually, dispatch messages, and collect data for large and small medical practices, hospitals and departments, health insurance and pharmaceutical companies.

American MediConnect understands the important nature of medical communications, HIPAA compliance and professional and responsive customer service. American MediConnect offers solutions designed to address both the simple and complex answering service needs of PHPA members. Their highly trained, bilingual staff will help you stay in touch with your patients, day or night, saving time and money. Operators are available 24 hours a day, 365 days a year as your full medical answering service.

Each patient-to-provider communication application is unique and may require its own distinctive solution. Some of the customizable services they offer are:

- Standard Services: HIPAA Compliance, Message Retention, Voice Logger Retention, Caller ID, Holiday Coverage, Call Screening, Scripting
- Call Handling Service Options: Live Operator, Front End Greeting/Auto Attendant with Live Operator, Automated Services
- Message On Hold Service Options: Auto Answer, Personal Auto Answer, Enhanced Auto Answer
- Message Delivery Service Options: E-mail, Fax, Web Message Retrieval, Voice Mail, E-Voice Link, Alpha Paging, Text Messaging, Automated Message Retrieval
- Specialized Service Options: Bilingual Spanish/English, Translation, Daytime Overflow, Virtual Receptionist, Web On Call, Appointment Scheduling, Appointment Reminder, Medical Advertising Response, E-Response, Intelligent Voice Response, Reporting



800 S. Wells, Suite 170, Chicago, IL 60607

www.mediconnect.com

YOUR PARTNER IN HEALTHCARE COMMUNICATIONS

CBIZ Payroll

Shane Ash, Benefit Payroll Specialist (216) 338-1147

sash@cbiz.com www.cbiz.com

CBIZ Payroll, Inc. offers flexible payroll solutions that are well-suited to the health care environment. CBIZ Payroll services are available to PHPA members at a guaranteed 20 percent discount off current payroll administrative costs. Pricing is guaranteed for two years.

CBIZ Payroll services include, but are not limited, to the following:

- Payroll Processing: calculate and produce checks/pay stubs
- Full Tax Service: calculate and deposit all local, state, and federal tax liabilities
- Prepare and send W-2 and 1099 earning statements at year end
- Online "check view" for employee pay history and W-2's
- Unlimited employee direct deposits
- · Time off and accrual tracking
- Detailed Payroll Reports: departmental breakdown, grant allocation, etc.
- Workers Compensation
- Integrated Time and Attendance applications
- Integrated HR solutions
- 401k/403b administration and reporting
- FSA (Flexible Spending Account) Administration
- COBRA Administration





Century Business Solutions

Rick Hartegan, Director of Partner Development (888) 500-7798, ext. 245 (949) 788-1335 fax

rhartegan@centurybizsolutions.com www.ebizcharge.com

Century Business Solutions (CBS) is a merchant service affiliated with the largest credit card processing network in the industry. CBS is dedicated to offering a complete and superior credit card processing program to its clients. CBS has set and maintained high standards of performance for many years. This not only includes processing performance, but also ethical performance. Thousands of clients nationwide can attest to CBS' performance in both areas. They practice what they preach and always deliver what they promise.

Century Business Solutions offers the following benefits:

- No minimums and no volume requirements
- Free consultation on PCI compliance and software integration
- Seamless transition
- 24/7 service with a relationship manager assigned to every client
- Competitive pricing and fee structures
- Developer tools and documentation available for quick integration of applications to their payment gateway for on-line processing
- State-of-the-art terminals at CBS cost, if needed
- Up front fees waived, based on receiving three referrals
- No contractual agreement
- No equipment lease agreement
- Free evaluations
- · Conditional 24-hour funding
- Tokenization to minimize your security exposure and reduce compliancy costs
- PCI Compliance Certification, PA/DSS Certification



Consistent Computer Bargains

Chris Booth, President chris@ccbnpts.com Tammy Haley, Marketing Director tammy@ccbnpts.com (800) 342-4222

www.ccbnonprofits.com

Consistent Computer Bargains is the first national re-seller to focus only on non profit organizations. Consistent Computer Bargains works with software publishers that offer single versions and license packs.

Consistent Computer Bargains is offering PHPA members an additional 5 percent discount off their already discounted software products and a 10 percent discount on technical and support services.

The following software products are being offered:

- Cisco: subscriptions and services
- Corel
- Computer Associates
- FileMaker: Minimum order of 10 licenses
- McAfee: Minimum order of five licenses
- Microsoft: Minimum order of 10 licenses: Charity Licenses
- Novell
- SonicWall: subscriptions and services
- Trend Micro: Minimum order of 10 licenses
- Watchguard: subscriptions and services



Covivitas

Michael DePaolo, Founder mdepalo@covivitas.com Ray Navarro, Director of Client Services rnavarro@covivitas.com (866) 877-5678

www.covivitas.com

Covivitas currently provides a subscription service called the eChecker®, which allows clinics to check enrollment for Department of Healthcare and Family Services (HFS) Medicaid patients in large batches based on appointment. The results are seamlessly integrated with the clinic's practice management system for easy access and interpretation by staff. The eChecker® is fully customizable and comes with a package of reports that can be changed or adapted to fit the clinic's needs.

Covivitas is offering a 30 percent discount from standard pricing for PHPA members on the following products and services:

- The Covivitas eChecker® monthly eligibility and enrollment service
- Unlimited monthly records
- Installation
- Customization of reports and output

Please visit www.covivitas.com where there is a special section describing the eChecker® and its viability with Illinois clinics.



The Crane Agency

Janie Mueller, Account Executive (314) 444-4947

janie.m@craneagency.com www.craneagency.com

The oldest independent insurance agency west of the Mississippi, Crane has operated and expanded continuously since 1885. Crane's staff includes over 275 employees. Crane consistently supplies competitive and innovative insurance products to solve their clients' needs. Their list of insurance companies that they represent includes every major carrier in the United States. From identifying potential hazards to training insured's employees, Crane's brokers and loss control consultants will assist to minimize risk exposures. Crane provides unmatched concern, care and service to their insureds.



Credentialing Corporation of America

Eileen Wallenhorst, President (866) 222-0034 eileen@ccacredentialing.com www.ccacredentialing.com

Credentialing Corporation of America, Inc. (CCA) is a Credentials Verification Organization (CVO) that provides ongoing credentialing services for ambulatory surgery centers, ambulatory care centers and other health care entities. CCA provides primary source verification and file preparation to ensure compliance with either the Joint Commission or the Accreditation Association for Ambulatory Health Care (AAAHC) standards. CCA's policies and procedures are geared for a high degree of flexibility, timeliness, completeness and accuracy. CCA is committed to providing high quality service and achieving full customer satisfaction.

CCA's credentialing procedures are designed to assist the facility in the primary source verification for credentialing, recredentialing and keeping elements current that expire between credentialing cycles. Because of the volume of credentialing that they do, CCA has access to certain automated databases to provide information on a more timely and cost effective basis. CCA keeps current with the changing requirements of regulatory and accrediting entities, to provide clients with state-of-theart credentialing. Outsourcing credentialing to credentials verification organization (CVO) will help to assure that the credentialing process is completed in an accurate and timely manner

CCA has been fully certified as a Credentials Verification Organization by both National Committee for Quality Assurance (NCQA) and Utilization Review Accreditation Commission (URAC).

Credentialing Corporation of America, Inc.®
The New Standard in Standards

Cross-Cultural Interpreting Services of Heartland Alliance

Eddie Tam, Interim Associate Director (773) 751-4092 etam@heartlandalliance.org www.heartlandalliance.org/ccis

Cross-Cultural Interpreting Services (CCIS) is dedicated to improving access to services for limited and non-English speaking communities through cost-effective, high-quality language access services.

Discounts on the following services are available to IPHCA members:

- On-site foreign language interpreting
- Foreign language interpreting by telephone
- Document translation services
- Proficiency testing of bilingual employees
- Medical interpreter training



DFNTRIX

Vance Taylor, Regional Sales Manager (801) 763-9300

vance.taylor@henryschein.com www.dentrixenterprise.com

DENTRIX Enterprise products include practice management software for dental offices, imaging software, patient education software, computer-based training software, voice recognition software, and other products designed to enhance the dental office experience. The features of the software help health centers manage more appointments, save time, and improve customer service. Annual software support includes unlimited telephone and on-line support as well as all software enhancements. Onsite installation has been priced plus applicable travel related expenses as has remote installation and training options.

DENTRIX Enterprise offers multi-site communication, SQL database and HL7 compatibility. Dentrix Enterprise is highly recommended for community health centers due to their:

- UDS and FQHC reporting capabilities; and
- HIPAA compliancy tools.



Discovery Health Records Solutions

Daniel Cantu, Central Region Sales (773) 480-9243

dcantu@discoveryhrs.com www.discoveryhrs.com

Discovery Health Record Solutions is one of the nation's largest processors of third party medial record requests on behalf of health care providers. They fulfill medical record requests using comprehensive solutions that address the complexities and regulatory aspects of satisfying patient confidentiality, while helping customers reduce compliance risks, improve productivity and enhance profitability. They believe that at Team Discovery the focus should be on health records, so that your focus can be on health care.



First Healthcare Products

Judy Hammond, Administrative Assistant (800) 868-3599

jhammond@firstproducts.com www.firstproducts.com

First Healthcare Products, Inc. is a leading distributor of high quality medical record supplies, filing systems and cabinets which meet the demands and expectations of its customers. With over 40 years experience, First Healthcare Products, Inc. will provide PHPA members with a selection of quality patient charting and medical record products at a 20 percent discount off standard catalog pricing.

These items include the following:

- Chart holders
- Dividers
- Chart accessories
- Labels/Alerts
- Davies Panels Card Indexer
- Wall chart solutions
- Chart storage racks
- Transport carts



Henry Schein Dental

Andrea Hight, Regional Merchandise Manager Special Markets (801) 829-3146

Andrea.hight@henryschein.com www.henryschein.com

Henry Schein provides a complete range of consumable dental products, clinical and laboratory equipment, and value-added services to dental and other health care providers. Save up to 50 percent off hundreds of private label items.

PHPA members will also enjoy these valuable advantages:

- Over 80,000 products offered
- Order by fax, phone or through the online system
- Orders are shipped via UPS regular ground, at a maximum of two (2) days for delivery, at no charge



Henry Schein Medical

Stuart Jacover – Chicago (630) 605-2716

stuart.jacover@henryschein.com

Tony Baratta – Chicago (630) 229-3030

tony.baratta@henryschein.com

Brian Rummelhart – Central and Southern Illinois (319) 631-2961

brian.rummelhart@henryschein.com www.henryschein.com/us-en/medical/Default.aspx?did=medical

Henry Schein offers PHPA members reduced pricing on over 700 items most commonly ordered by community health centers. In addition, other supplies not commonly ordered are being offered at 5–15 percent off catalog pricing. Henry Schein, Inc. is the largest distributor of health care products and services in North America. For medical products, select from top national brands or save without compromising on excellence, with the Henry Schein Brand. They guarantee your complete satisfaction with the quality and reliability of every product you purchase from them.

- Same-day shipping on orders received before 5 p.m.
- 99.5 percent fulfillment rate for minimal backorders
- Next-business-day delivery available on request
- 100 percent satisfaction guaranteed

Widely recognized for its excellent customer service, highly competitive prices, and innovative value-added solutions, Henry Schein is dedicated to helping its customers succeed by offering the products and services they need for operating efficiently and delivering high-quality health care. Henry Schein operates through a centralized and automated distribution network, which provides customers with a comprehensive selection of products in stock as well as special order items. Henry Schein also offers a wide range of innovative, value-added practice solutions for health care professionals, such as Aruba, the company's electronic catalog and ordering system.



Illini Supply

John Young, President (800) 252-3370, (217) 877-6551 john.young@illinisupply.com www.illinisupply.com

Illini Supply is an Illinois-based company that provides high-quality and value priced commercial and educational furniture from industry-leading manufacturers. Professional sales and design consultants will assist PHPA members in selecting office furniture for maximum value and practicality.

The following are product categories with which Illini Supply can assist PHPA members at up to a 45 percent discount.

- Case goods
- Reception area furniture
- Modular furniture
- Filing systems
- Ergonomic seating and accessories
- Panel systems
- Executive seating
- Meeting room/training tables
- Conference room furniture
- Computer furniture
- Reception area furniture
- Lockers
- Storage cabinets
- Carpet



Ixthus Medical Supply, Inc.

Dave Gohl, Account Executive (800) 558-5090 dave@ixthusmedical.com

dave@ixthusmedical.com www.ixthusmedical.com

Ixthus Medical Supply, Inc. is a service-oriented wholesaler based in Union Grove, Wisconsin that is offering PHPA. members savings on diabetic test strips and supplies.

Ixthus Medical Supply, Inc. offers savings up to 25 percent over Wholesale Average Cost (WAC) from drug wholesalers on retail diabetic testing strips and up to 40 percent on mail order, Medicare, and Point of Care packaging.

In addition, Ixthus Medical Supply, Inc. offers a low cost alternative to National Branded Testing programs. Ixthus Medical Supply, Inc. is an authorized distributor of the Bionime® Blood Glucose Monitoring System, a meter that consistently tests more accurate than national brands. Members will save up to 50 percent in comparison to nationally branded test strips and 20 percent over control label products not unlike the Home Diagnostics True Track® Meter. The superior Bionime Meter comes with a complete kit at no charge with test strip purchases. PHPA members can purchase boxes of Bionime Test Strips for only \$13.95 per box.

Ixthus Medical Supply, Inc also offers a full line of insulin syringes, pen needles, lancets and meters.

To get started with Ixthus Medical Supply, Inc, PHPA members must first complete a credit agreement. Members will be able to view pricing and place orders only after accounts are activated.



Laboratory Corporation of America

Veronica Russell, Regional Manager (630) 297-3813

russelv@labcorp.com www.labcorp.com

Laboratory Corporation of America (LabCorp) offers a variety of diagnostic laboratory testing services to health care professionals, consumers, employers and government agencies. While providing depth in esoteric testing, LabCorp continues to offer one of the largest test portfolios. With 31 primary testing facilities and more than 1,100 patient service centers, their clinical laboratory testing services include: blood tests, body fluid testing, tissue pathology and cytology, health screening and monitoring tests, drug screening and testing as well as gene-based testing.

PHPA members who utilize LabCorp will benefit in several ways:

- Substantially discounted fees for over 1,000 laboratory tests
- Flexible pickup times and dedicated patient service centers
- Multiple electronic connectivity options available
- Web-based order entry and results reporting (eLabCorp)
- Connectivity with i-net (MegaWest server) for bridging to LabCorp order entry and result reporting systems
- Each center will be visited at least once per month by LabCorp staff to instruct the personnel on proper handling of specimens and billing requirements
- Telephone professional consultation services at no extra charge, 24 hours per day and 7 days per week



Medi Globe, Inc.

C.V. Prahalathan, President (314) 812-2772

prahan@mediglobeusa.com

Thomas W. Northrop, FACHE, Executive Vice President (804) 405-4983

tnorthrop@mediglobeusa.com www.mediglobeusa.com

Medi Globe, Inc. is committed to providing health care organizations and providers with high quality health care resources at affordable prices. Gaining and maintaining the complete satisfaction of their clients, as a consistent provider of high-quality medical transcription services is their utmost priority. Digital Dictaphone and/or toll-free phone based transcription services are available. Medi Globe, Inc. invites PHPA members to try their no obligation trial services for three days.

- Transcription services in compliance with HIPPA and AAMT guidelines
- 18 24 hour turnaround of medical transcription services, 365 days a year
- 24/7 U.S. based (St. Louis, Missouri) IS and Health care customer service
- 95 percent accuracy rates on reports
- Unacceptable reports are re-done at no cost to health facility
- Current capacity is 3,000,000 transcription lines per month
- Secure electronic transfer of documents. Education and training for staff and providers

Medi Globe, Inc. can provide the following types of reports:

- History and Physical
- Chart notes
- Operative and Procedure notes
- Consultation reports
- Discharge Summary
- Rehabilitation reports
- Cardiac catheterization reports
- EEG reports
- ECG reports
- Radiography reports
- Progress reports
- Psychiatric reports
- Radiology reports
- Emergency notes



new life healthcare

Healthy Horizons for all Americans

Midwest Backgrounds, Inc.

Darcy Watkins, Sales Executive (866) 275-4624, (618) 942-8808

dwatkins@mbiworldwide.com www.mbiworldwide.com

Make the best hiring decision. Midwest Backgrounds, Inc. (MBI), is a trusted business partner providing full-service background screening services. Illinois-based, MBI adheres to all regulations required by the Fair Credit Reporting Act. MBI provides comprehensive and reliable employment screening services with exceptional service, fast turnaround, legal compliance expertise and accurate reports.

MBI services include:

- Statewide criminal records
- Federal records
- County records
- Driving records/motor vehicle report
- Employee credit reports (PEER) reports
- Tenant credit reports
- Workers compensation records
- Verification of social security number
- Verification of education
- Verification of certifications
- Verification of previous employment
- Workers compensation claim records
- National criminal file



National Rx Security

Dan McCaffery, President (800) 510-1050

cust_serv@nationalrxsecurity.com www.nationalrxsecurity.com

National Rx Security, a leading provider of forge-resistant prescription pads, provides physicians with the highest counterfeit protection.

Each National Rx Security prescription blank is equipped with a number of security features, from a hidden "VOID" message that appears when photocopied, to a thermocratic thumbprint that reveals the word "SAFE" when rubbed. These security features help to reduce the occurrence of prescription drug abuse across the nation. EMR paper also available.

The extensive security features that make up each National Rx Security prescription blank include:

- Security Green Color Background
- Resists erasures and alterations
- "VOID" appears when photocopied
- Thermocratic Ink (on the reverse side), revealing "SAFE" when rubbed
- Identification and Batch Numbering

National Rx Security scripts are printed according to legal state formats and may be printed as single sheet or two-part, carbonless copy. All scripts are printed on recycled paper, using soy ink.



Notifymd, Inc.

Renae Dotson, Vice President of Business Development (800) 720-1151

rdotson@notifymd.com www.notifymd.com/home

Are you ready to make better use of your staff's time and money? Do you need an efficient and cost effective way to deliver appointment reminders, relay test results to patients and promote new services? Welcome to Notifymd, Inc.. There is no need for any costly software or hardware purchases. All that is needed is a touch-tone phone. In addition, Notifymd, Inc.services are bilingual.

- Notifymd, Inc. Results: Personally and confidentially relay test results, referral authorizations, prescription renewals, follow-up instruction and general information to your patients in just minutes a day.
- Notifymd, Inc.Remind: Save hundreds of appointments a year in just minutes a day using Notifymd, Inc.-Remind to automatically and afford ably call and confirm appointments.
- Notifymd, Inc. On-Hold: Make use of previously wasted telephone hold time to educate your patients by playing informative wellness messages as well as specific messages customized to your office.
- Notifymd, Inc. Prevent: Enhance wellness, revenue and compliance by automatically and afford ably communicating preventative health care messages and recalls to your patients.



Novanis

Walter Meek, Director of Business Development (217) 698-0999, ext. 022

Walter.Meek@novanis.com www.novanis.com

Novanis specializes in infrastructure technology and management, technical services, high-end system software, business solutions and application development. Based in Springfield, Illinois, Novanis has expanded its technical staff and moved its company headquarters into an E-Business Center with state-of-the-art support capabilities for a wide range of government and corporate clients.

Novanis offers PHPA members a 15 percent discount on the following products and a 10 percent discount on services:

- Personal computers (desktops, laptops, PDA's)
- Servers (Intel, UNIX)
- Storage devices (SAN, NAS)
- Network devices and accessories
- Network security products
- Printers and scanners
- Computer peripherals
- Network security appliances
- Application and database software
- Enterprise management and security software
- Storage/backup software services
- Network planning and design services
- Migration services
- Customized installation services
- Integration services
- Project management
- Disaster recovery planning & design
- Staff augmentation services
- Remote managed services



OfficeMax

Paul Tipple, Business Relationship Manager (815) 302-1065

PaulTipple@officemax.com www.officemax.com

OfficeMax is a leading seller of office supplies and improves spending management through integrated solutions. Their portfolio includes IT equipment, office furniture, document management, enterprise printing, cleaning and break room supplies, and more.

OfficeMax also:

- Steamlines processes
- Improves visibility
- Manages spending
- Increases control
- AND through their relationship with IPHCA, SAVES YOU MONEY ON SUPPLIES!

OfficeMax ImPress® is a national leader in print and document services. Count on them for all your printing needs from training manuals and benefit books to newsletters, presentations, marketing materials and more. With industry-leading technology and expert account management, they deliver quality, customized printing to help you achieve what matters most: your potential at work.

Contact OfficeMax for a free savings analysis!



Professional Dynamic Network, Inc. (PDN)

G. L. Smothers (708) 747-4361 info@pdnseek.com www.pdnseek.com

PDN is an industry leader in providing a full range of services for Health Information Management (HIM) in the state of Illinois and the nation. With more than 16 years in the HIM vendor business, PDN has served more than 80 percent of hospitals in Metropolitan Chicago and more than 20 percent of IPHCA organizational members.

PDN holds MBE/WBE/DBE Certifications with the state of Illinois, Cook county, Chicago, CTA, Metropolitan Water Reclamation, and Chicago Minority Business Development Council. PDN is committed to excellence in service. Their official trademark is "PDN Where Service is First."

PDN services includes but are not limited to:

- PDN's Centralized Remote Coding Lab Services
- Connect remotely, eliminate cost, increase coding accuracy, 100
 percent coding availability, AHIMA Credentialed Coders, on-going
 auditing and education, Confidentiality and HIPAA Compliance, etc.
- PDN will conduct a search for various levels of positions (non-direct patient care) in health care that may be difficult to fill. Examples bilingual staff, case managers, health information directors/managers, coders etc.
- Temporary Staffing
- Consulting Services in a variety of areas, including Joint Commission Readiness, quality management, ambulatory care, etc.
- Education and Training: PDN provides education and training on multiple topics, i.e., Customer Service, Coding, Diversity, etc. through our affiliate company: The Jordan Evans Institute, A Workforce Training School with a Focus on Health Care.



Pulpdent

Solei Dyment, Sales Executive (217) 622-3430

soleidyment@gmail.com www.pulpdent.com

Pulpdent sells a variety of specialty dental supplies and materials including hydrophilic, self-adhesive restorative resins that behave favorably in a moist oral environment. Pulpdent offers PHPA members a significant discount on a host of dental materials and also has an initiative to provide community health facilities dental materials free of charge.



R 4 Services

Anne Link Stern, Sales Executive
(P) 773-843-3907
Astern@r4services.com
www.R4services.com

If your office or business is like most, you have more paper than you know what to do with, your files are overflowing and too much time is spent tracking down information. R4 Services understands that every business and industry operates with varying needs and requirements. Since opening their doors in 1993, they are dedicated to learning and understanding these requirements to provide finely tailored solutions for clients from a variety of business backgrounds including:

Healthcare

Serving some of the area's most prestigious medical facilities means R4 Services is uniquely qualified to provide specialized service and support to the healthcare information management community. Trust us to expertly manage your medical records including hardcopy patient files, EEG, EKG, microfilm/microfiche, x-ray film, and magnetic media. You can count on us to do so with an unsurpassed understanding of medical records methodologies, HIPAA compliance and related privacy concerns.

R4 Services can bring order to the chaos with its expert record storage and document management services. When a specific file or entire box is needed, they will deliver it to your door or scan on demand the information- quickly, securely and safely. They can also store your electronic media in our state-of-the-art vault.

When it's time to destroy information, R4's Destruction Services confidentially shreds inactive documents and provides a Certificate of Destruction and Sustainability Report upon completion.

Can you find that file when you need it? With R4 Services, you bet.



Richmark Medical

Shane Exner, Account Manager (630) 362-5944

shane.exner@richmarkmedical.com www.richmarkmedical.com

Richmark Medical specializes in providing high quality medical supplies and excellence in customer service. Richmark Medical is offering a discount on select medical supplies for PHPA Members.

Richmark Medical is located in West Chicago, Illinois and they will ship to anywhere in the United States. All orders for stock items will be processed and in transit within 24 hours.



TelSpan WorldWide Conferencing

Gwennetta Lewis, Sales Manager (800) 800-1729

info@telspan.com www.telspan.com

TelSpan specializes in high-end, customized conferencing events including virtual training and educational events, telemedicine solutions, and reservationless conferencing for handling crisis and other urgent situations as well as routine board and committee meetings. IPHCA members receive exclusive rates on TelSpan services. Health care clients range from medical practices implementing telemedicine to national associations in the health care sector that provide virtual education and training to their members, as well as a variety of other health care associations and corporations.

TelSpan's Health Care Solutions Include:

- Virtual Training and Education: Conduct training and educational events virtually, without travel
- Telemedicine Solutions: Improve the scope and efficiency of your practice with 1:1 consultative meetings via the web
- Legal and Regulatory: Meet quickly via conference call to disseminate information on industry changes as they occur
- Crisis Communications: Meet with clients, constituents, or employees almost instantaneously
- Reservationless Conferencing: Reservationless audio conferencing options keep you connected, great for committee and board meetings, and as addressing urgent issues on-demand
- Care Conferencing: Connect patients with their loved ones no matter how far apart via our video, web, and audio conferencing technology

IPHCA and TelSpan have joined together to provide PHPA members with exclusive pricing on all TelSpan services including:

- Audio conferencing
- Web conferencing
- Conferencing events
- Event management solutions
- Video Production Services
- · Recording and archiving
- Online registration

- Streaming
- PodCasting



TouchPointCare

David Anderson, PhD, FACHE, President (866) 713-6590

danderson@touchpointcare.com www.touchpointcare.com

TouchPointCare provides inexpensive and simple-to-use software for chronic care management and patient monitoring. TouchPointCare's telehealth approach avoids the high costs and capital investment required from traditional approaches and lets providers stay in touch with more patients, more frequently. A telephone is the only technology a patient needs. TouchPointCare HIPAA-compliant software is fully customizable by the provider to gather and analyze data for a variety of purposes including chronic disease management, inbound triage calling programs, managing compliance programs, Medicare documentation, quality control, patient satisfaction, and much more.



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